

Mutual Insurance Companies Association of Indiana

▲▲▲▲▲▲▲▲ 114th Annual Convention ▲▲▲▲▲▲▲▲

December 7 – 9, 2011
Renaissance Indianapolis North Hotel

*Included in this document you will find an overview of
MICA's 114th Annual Convention, a complete agenda and registration form.*

Hotel reservations need to be made by November 16, 2011

ANNUAL CONVENTION SCHEDULE

WEDNESDAY, DECEMBER 7, 2011

The 2011 program will begin in the afternoon on Wednesday, December 7th with the Farm Insurance Education Conference beginning at 12:50 p.m. **MICA will apply for 4 hours of agent Continuing Education (CE) credit for this conference.** This afternoon program will include presentations on farm liability, policy exclusions dealing with water, good situations gone bad and company E&O.

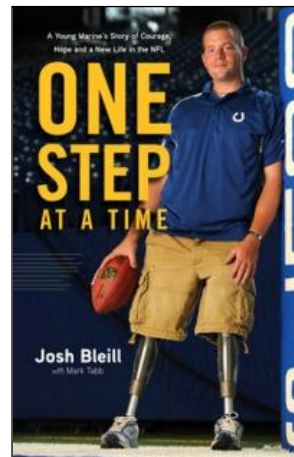
Following the Farm Conference will be the President's Reception from 5:00 p.m. – 6:30 p.m. Wednesday evening is free for you to enjoy the Carmel area.

The Hamilton County Convention & Visitors Bureau will supply transportation to Carmel Clay Terrace, Indiana's first "outdoor lifestyle shopping center". For a list of restaurants at Clay Terrace, visit: <http://carmel-indiana.funcityfinder.com/clay-terrace/> Scroll down the page to Restaurants (Table Service) at Clay Terrace. When you register, please indicate if you will need transportation to Clay Terrace after the President's Reception for dinner or

shopping. It would be greatly appreciated if you could indicate approximately how many will be in your party for that evening.

THURSDAY, DECEMBER 8, 2011

This full day of the convention program will start at 8:45 a.m. Don't miss this year's Keynote Speaker, Josh Bleill, American hero, author and community spokesperson for the Indianapolis Colts.



Marine Corporal Josh Bleill graduated from high school in Greenfield, Indiana and attended Purdue University. He joined the Marine Corps Reserves in 2004 and was activated for a tour of duty in

Iraq in 2006. He was conducting combat patrols in Fallujah on October 15th that same year when his Humvee was hit by a

roadside bomb. Two of his buddies died and Bleill suffered a broken jaw, crushed hip, multiple bone breaks and the loss of both of his legs. Marine Corporal Bleill received a Purple Heart from President George W. Bush for his bravery. Josh believes that everyone has had that “one bad day” and he discovered that life begins when we embrace our bad days and keep going forward, *One Step at a Time* - the title of his book.

During the convention program, meeting delegates will have educational seminars on strategic planning, insurance accounting and reinsurance where you will discuss how excess of loss and pro-rata reinsurance can be used to protect a company from one large loss, one large event or an accumulation of losses. Each of these topics are part of NAMIC’s Farm Mutual Director Certification (FMDC) program. Strategic Business Planning is part of the Management Module, Reinsurance is from the Operations and Insurance Module and Insurance Accounting is from the Finance and Accounting Module.

NAMIC’s Chairman, Jim Kennedy, will join us and provide an update on NAMIC’s current activities. Meeting delegates will also have an interactive session with a panel of our roundtable leaders discussing issues with the Indiana Department of Insurance and learning about the most recent emerging issues and legislative matters.

During the day on Wednesday and at the President’s Reception, meeting delegates can visit with different service providers at MICAI’s annual Exhibit Show.

The annual banquet will then take place Thursday night beginning at 7:00 p.m. Come prepared to enjoy dinner, conversation, award presentations and a show time extravaganza with The Hopkins and Miller Show. This show is where “Banjo meets Broadway” featuring banjoist, Robin Hopkins and vocalist Kathleen Miller, along with their world class musicians

performing favorites from the Great American Songbook.

FRIDAY, DECEMBER 9, 2011

On Friday, please join us for the inspirational Prayer Breakfast where we welcome back performer Paul White.

Following the Prayer Breakfast, delegates will hear from Economist Morton Marcus, Indiana Insurance Commissioner Steve Robertson and take part in MICAI’s annual business meeting. MICAI’s Exhibit Show grand prize will be given away after the business meeting. The convention will then conclude around 11:00 a.m. MICAI’s Board members will have a Board meeting following the conclusion of the convention.

LADIES AUXILIARY PROGRAM

Guests of the delegates may register to participate in the Ladies Auxiliary program. Individuals registered for the Ladies Auxiliary program on Thursday, December 8th will take part in their annual meeting, participate in a quilting demonstration and enjoy shopping in the Carmel Arts & Design District. To learn more about the Midwest’s premiere arts and design destination, please visit their web site:

<http://www.carmelartsanddesign.com/home.html>.

There is also a possibility there will be a tour of the Palladium, Carmel’s center for the performing arts. This cannot be confirmed until closer to the date, but if the tour cannot take place, everyone will simply have more time to visit the Arts & Design District.

Guests that purchase the Ladies Auxiliary Program Package will also need to purchase the Spouses/Guests Convention Package, if they will be joining the meeting delegates for the Thursday lunch, president’s reception, annual banquet and prayer breakfast.

HOTEL ARRANGEMENTS

The 114th Annual Convention will be held at the Renaissance Indianapolis North Hotel. The hotel is located at 11925 N. Meridian Street, Carmel, IN 46032. The parking is free at the hotel.

If you would like an overnight room during the convention, please call the hotel directly at 1-866-905-9619. In order to get the special group rate of \$129 a night for a single or double, please identify yourself with the Mutual Insurance Companies Association of Indiana.

Individuals are responsible for their own hotel accommodations and all related charges.

To ensure you receive the special group rate, please make your reservations by November 16, 2011.

Please use the following link for complete information on the Renaissance Indianapolis North: www.renaissanceindianapolis.com.

ADDITIONAL INFORMATION

This invitation was only sent to member company managers so please be sure to share this invitation with the other officers in your company as well as with your Board members. The annual convention is a great experience for everyone involved in your company so you are encouraged to bring as many individuals as possible.

The attire for the convention is business casual except for the banquet on Thursday evening, which is more formal.

For more information regarding MICAI's 2011 annual convention, please contact Tammy Walker at (765) 575-8737 or e-mail, micaind@netscape.net.

MICAI

▀▀▀▀▀▀▀ 114th Annual Convention ▀▀▀▀▀▀▀

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AGENDA

Wednesday, December 7, 2011

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|--------------------|---|
| 12:00 – 6:30 p.m. | Convention Registration Open |
| 12:00 – 12:45 p.m. | Registration for Farm Insurance Education Conference |
| 12:50 – 1:00 p.m. | Welcome and Opening Comments |
| | <i>Please Note: 4 hours of agent CE credit will be applied for the following four presentations.</i> |
| 1:00 – 1:50 p.m. | Who is a Farm Employee – a Discussion on Farm Liability
Ron Mitchell, <i>Assistant Vice President - Reinsurance,</i>
Grinnell Mutual Reinsurance Company |
| 1:50 – 2:00 p.m. | Break |
| 2:00 – 2:50 p.m. | Company E & O
Tim Sullivan, <i>Vice President - Claims,</i>
NAMIC Insurance Company |
| 2:50 – 3:00 p.m. | Break |
| 3:00 – 3:50 p.m. | Why Insurance and Water Don't Seem to Mix
Rick Pitts, <i>Vice President and General Counsel,</i>
Arlington/Roe & Co., Inc. |
| 3:50 – 4:00 p.m. | Break |
| 4:00 – 4:50 p.m. | Good Situations Gone Bad
Rick Pitts, <i>Vice President and General Counsel,</i>
Arlington/Roe & Co., Inc. |
| 4:50 – 5:00 p.m. | Break |
| 5:00 – 6:30 p.m. | President's Reception <i>and</i> Exhibit Show |

6:30 p.m.

An evening on your own to enjoy Carmel! *Transportation will be provided to Carmel Clay Terrace for dinner or shopping. Please let me know how many from your company will be utilizing this complimentary transportation.*

Thursday, December 8, 2011

8:00 a.m. – 3:45 p.m.

Exhibit Show Open

8:00 – 8:45 a.m.

Convention Registration

8:45 – 9:00 a.m.

CALL TO ORDER – 114th Annual Convention

9:00 – 9:45 a.m.

Keynote Presentation

Josh Bleill, American hero, author and community spokesperson for the Indianapolis Colts

9:45 – 10:15 a.m.

Break and Book Signing with Josh Bleill

10:15 – 11:15 a.m.

Strategic Business Planning

FMDC Management Module

Tim Sullivan, Vice President - Claims,
NAMIC Insurance Company

11:15 – 11:30 a.m.

Break and Door Prize Giveaways

11:30 a.m. – 12:15 p.m.

Panel Discussion with Roundtable Topics

12:15 – 1:30 p.m.

Door Prize Giveaways and Luncheon

1:30 – 2:30 p.m.

Reinsurance

FMDC Operations and Insurance Module

Larry Bray, Vice President of Reinsurance,
Wisconsin Reinsurance Corporation

2:30 – 2:45 p.m.

Break and Door Prize Giveaways

2:45 – 3:45 p.m.

Insurance Accounting

FMDC Finance and Accounting Module

Jeff Passage, Senior Control Analyst in the Finance Division,
Indiana Farm Bureau Insurance

3:45 – 4:00 p.m.

Exhibitor Prize Giveaways

4:00 – 4:30 p.m.

NAMIC Chairman's Address

Jim Kennedy, President and CEO,
Ohio Mutual Insurance Group

7:00 p.m.

Banquet

Friday, December 9, 2011

- 7:30 – 8:45 a.m. Prayer Breakfast**
- 8:45 – 9:00 a.m. Break**
- 9:00 – 9:30 a.m. Indiana Department of Insurance Update**
Steve Robertson, *Commissioner of Insurance*,
Indiana Department of Insurance
- 9:30 – 9:45 a.m. Break and Door Prize Giveaways**
- 9:45 – 10:30 a.m. Morton Marcus, *Economist***
- 10:30 – 11:00 a.m. MICAI Business Meeting**
- 11:00 a.m. MICAI Exhibit Show Grand Prize Giveaway**

(For Board and PAC Committee Members Only)

- 11:30 a.m. Board of Directors Meeting**
- Upon Board Meeting
Adjournment MICAI PAC Annual Meeting**

LADIES AUXILIARY PROGRAM

Thursday, December 8, 2011

- 8:30 – 9:00 a.m. Ladies Auxiliary Registration**
- 9:00 a.m. Ladies Auxiliary Annual Meeting**
- 9:30 – 9:45 a.m. Break**
- 9:45 a.m. Quilting Demonstration**
Shirley Johnson
DeKalb Farm Mutual Insurance Company
- 12:15 – 1:30 p.m. Lunch with Meeting Delegates** *(if purchased Spouses/Guests
Convention package or Thursday luncheon ticket)*
- 1:30 p.m. Board bus to enjoy the Carmel Arts & Design District and
possible tour of the Palladium**
- 4:15 p.m. Board bus to return to the Renaissance Indianapolis North Hotel**

REGISTRATION



MICAI 114th Annual Convention
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Please print the registration information, complete it and mail it along with your check to MICAI's office (*see address on next page*). Please make additional copies of this page to complete for each delegate attending. **For agent continuing education credits**, please enter your "full name" as it appears on your agent license, your agent license number and expiration date.

Full Name _____ Title _____

Name for Badge _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ E-mail _____

Spouse/Guest _____ Badge Name _____

*** **Prayer Breakfast** *** (*please specify number of tickets needed*) _____

Continuing Education Credit Information

Agent License # _____ Exp. Date (month/date/year) _____

- Delegate's Registration:**
- _____ Full Delegate's Package
 - _____ Wednesday Afternoon Continuing Education Seminar
 - _____ President's Reception
 - _____ Thursday Only

- Spouse/Guest Registration:**
- _____ Spouses/Guests Convention Package
 - _____ Ladies Auxiliary Program
 - _____ President's Reception
 - _____ Thursday Luncheon Only
 - _____ Annual Banquet Only

Registration Packages

(Please print and complete this page only once. It should include total tickets ordered.)

Company Name _____

**** Number of people that will use complimentary transportation to Carmel Clay Terrace for dinner or shopping on Wednesday evening _____

Full Convention Package for Delegates - \$175.00 (Non-member \$263.00)

(Includes the President's Reception, Thursday program and lunch, Annual Banquet, Prayer Breakfast and Friday morning program. It does not include the Wednesday afternoon continuing education seminar.)

_____ @ \$175.00 or \$263.00 \$ _____

CE Seminar on Wednesday Afternoon - \$60.00 (Non-member \$90.00)

_____ @ \$60.00 or \$90.00 \$ _____

Thursday Only - \$152.00 (Non-member \$228.00)

(Includes program, luncheon and Annual Banquet)

_____ @ \$152.00 or \$228.00 \$ _____

Spouses/Guests Convention Package - \$90.00 (Non-member \$135.00)

(Includes President's Reception, Thursday luncheon with delegates, Annual Banquet and Prayer Breakfast)

_____ @ \$90.00 or \$135.00 \$ _____

Ladies Auxiliary Program - \$20.00 (Non-member \$30.00)

(Includes the Ladies Auxiliary annual meeting, quilting demonstration and transportation to the Carmel Arts & Design District [and possible tour of the Palladium]. If you would like to participate in the Thursday luncheon with the delegates, you will also need to purchase the Spouses/Guests Convention Package or the Thursday Luncheon Only ticket.)

_____ @ \$20.00 or \$30.00 \$ _____

Partial Registration Packages

1. President's Reception # _____ @ \$25.00 or \$38.00 \$ _____
(member \$25.00/non-member \$38.00)
2. Thursday Luncheon Only # _____ @ \$35.00 or \$53.00 \$ _____
(member \$35.00/non-member \$53.00)
3. Annual Banquet Only # _____ @ \$55.00 or \$83.00 \$ _____
(member \$55.00/non-member \$83.00)

TOTAL: \$ _____

Please make checks payable to MICA and mail to P.O. Box 1432, New Castle, IN 47362. If you have any questions or need further information, please contact Tammy Walker at (765) 575-8737 or e-mail, micaind@netscape.net. No refunds will be given after Monday, November 28, 2011. **Call the Renaissance Indianapolis North at 1-866-905-9619 by November 16, 2011 to guarantee the special group rate of \$129. Thank you!**